



Lee Brower  
The Quadrant Living Experience LLC,  
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Dear Lee,

**John & Pat Dyke** had come to a momentous decision that would shape their family's lives for generations and generations to come. But they were still perturbed.

It was early in the spring of 1980. It was their second ever meeting with me, Jay Paterson, a young family man and wealth planner.

We had reviewed their outlook for the future, their resources, their perceived dangers and their opportunities. As a result, I had designed some strategies for them that would have a profound effect upon their future. They had committed to create what would become their **Empowered Family Treasury**, optimizing all of their **True Wealth Assets**.

They knew, deep in their hearts, that the decision would cause them to change almost everything they had learned, and had been doing for decades. They knew their experiences and strategies up to that date would not have a positive, multi-generational effect upon their family friends and community. In fact, they knew they had a significant shortfall. They knew if they continued upon their traditional path, they would not enjoy their retirement, and upon their demise their family would have to pay a fortune to the government, divide the rest, dump the remaining assets on their kids, grandkids and great grandkids..., therefore destroying all the years of effort they had spent building their assets.

They knew that what we had designed for them was based upon their Vision of Success, their specific situation, their family, and the optimization of their True Wealth Assets. They had to change their previous strategies around Financial Assets. They knew they had to change the way they had shared their Core Assets with each other and their family. They knew they had to change the way they catalogued and chronicled their Experience Assets. They knew they would positively affect their Contribution Assets.

They knew what we were speaking of was right, and they were committed.

But they had a problem. John was one of the world's foremost nuclear engineers, devoted to repeatable, safe strategies every single activity of every day. Pat was trained as a librarian, everything in its place all of the time. According to their habits, their training, their experiences, their outlook, their professions - **They "hated" change.**

John and Pat also knew their commitment to change would bring them lifelong, even multigenerational, benefits. So John leaned over, put a big smile on his face, and in his best guttural voice uttered the three words that became our lifelong bond...

## "I HATE YOU!"

Those three words became our expression of love, love of family, love of each other, love of community, love for the present and love for the future opportunities.

Cut to late summer 2006. John and Pat accompanied a large group of Canadian families to an event in which we introduced our partner, **Lee Brower**, to a large audience of Canadian leaders. We spoke of the value of the **Quadrant Living Experience** and **The Treasury**. Lee may have been somewhat surprised when this kindly old gentleman stood up in front of the audience, carefully took the microphone, looked over at me, smiled, and drawled out, " Jay....., I Hate You!"

Then John shared his wisdom and experiences with all of us.



*"Four generations and counting, our **Empowered Family Treasury** has supplied an income we could not outlive, helped us design and create our own lifestyle throughout the many changes in our lives. The Treasury helped us provide a strong foundation for the continued growth of our future generations. The Treasury's Financial Quadrant strategies have provided lifetimes of income, eliminated unnecessary tax and estate administration costs, eliminated probate costs, while providing Stability, Growth, and Capabilities we never dreamed of."*

John & Pat, in their wisdom, knew way back in 1980 that The Treasury would completely change their family's lives for the better. It has.

John passed August 2010, and he is certainly missed by all in his family, all of his friends, and all of his community. His Treasury continues to share his wisdom and the legacy of his True Wealth Assets to his wife, his family, his friends and a worldwide community.

Shortly before he passed, John and I met. As John reflected on decades and decades of a wonderful lifestyle, he was comforted to know that his beloved wife and entire multi-generational family would be able to enjoy life - a life that fostered their own personal growth in which all of their True Wealth Assets were optimized...forever.

What were John's last actions and words to me?

You guessed it.

He gave me a Big Smile, A Huge Hug and a Kiss and growled out three solemn words.

**"I HATE YOU!"**

I replied, "I love you too, John."

With Gratitude and Love,  
Jay Paterson, CFP,  
Quadrant Living Architect  
Co-founder,  
Empowered Wealth Canada